

Jewish Community Relations Council

Budget Summary by Department

July 1, 2022 to June 30, 2023

	(1) FY 22 Draft Actuals	(2) FY 22 Budget	(3) FY 23 Budget	(3) - (2) Budget Change	Percentage Change
Revenue					
Jewish Federation Allocation	573,013	573,013	607,000	33,987	5.93%
SBA PPP Forgiveness - Draw #2	174,753	-	-	-	-
Other Grants	21,200	-	10,000	10,000	-
Endowment	15,223	16,087	3,685	(12,402)	-77.09%
Restricted for Fundraising position	40,000	40,000	10,000	(30,000)	-75.00%
Donations - General and Programs	50,178	62,000	106,660	44,660	72.03%
Release of Restricted Campaign	65,205	65,205	-	(65,205)	-100.00%
Release of Restricted for DC position	-	-	115,500	115,500	-
Release of Afghan fund	10,000	-	70,000	70,000	-
Maryland Fundraiser - Gala21 for FY22 use	1,238,633	1,228,000	-	(1,228,000)	-100.00%
Maryland Fundraiser - Gala22 for FY23 use	-	-	1,350,000	1,350,000	-
Advocacy Day	-	2,860	3,000	140	4.90%
Other Income	3,400	-	-	-	-
Interest	1,498	1,850	10,800	8,950	483.78%
	<u>2,193,103</u>	<u>1,989,015</u>	<u>2,286,645</u>	<u>297,630</u>	<u>14.96%</u>
Expenses					
Salaries and Benefits	1,440,025	1,438,852	1,588,113	149,260	10.37%
General & Administrative	204,232	274,259	228,820	(45,439)	-16.57%
Board	2,517	10,640	6,800	(3,840)	-36.09%
Endowment	1,840	-	1,850	1,850	-
Fundraising	44,723	4,550	53,100	48,550	1067.03%
Annual Gala (*)	31,181	35,050	87,910	52,860	150.81%
Maryland Commission	7,393	9,780	9,110	(670)	-6.85%
Maryland Lobbying	58,080	67,500	88,314	20,814	30.84%
District of Columbia Commission	3,303	3,100	7,000	3,900	125.81%
District of Columbia Lobbying	-	550	1,000	450	81.82%
Virginia Commission	1,884	6,915	7,875	960	13.88%
Virginia Lobbying	53,039	51,500	61,200	9,700	18.83%
Education	8,042	13,425	16,400	2,975	22.16%
Domestic Affairs Comm.	-	500	-	(500)	-100.00%
Israel Action Center	10,525	14,305	34,700	20,395	142.57%
Holocaust Commission	4,805	14,500	28,200	13,700	94.48%
Israel Study Mission	-	-	-	-	-
Intergroup/Faith	6,963	12,810	65,575	52,765	411.90%
Community Outreach and Education	94,292	141,700	96,860	(44,840)	-31.64%
Bad Debt Expense-increase allowance	6,500	-	-	-	-
Bad Debt Expense-write off prior years	7,360	-	-	-	-
	<u>1,986,702</u>	<u>2,099,936</u>	<u>2,382,826</u>	<u>282,890</u>	<u>13.47%</u>
Net Income Projection	<u>206,401</u>	<u>(110,921)</u>	<u>(96,181)</u>	<u>14,740</u>	
	-	-	-		
Addback Depreciation	21,645	24,816	14,060		
Less Capital Expenditure (lap top & Ntiva setup)		-	(6,800)		
Net Cash Generated after Capital Needs	<u>228,046</u>	<u>(86,105)</u>	<u>(88,921)</u>		
Addition (Subtraction) to Operating Reserve	228,046	(86,105)	(88,921)		
Board Designate for specific initiative	-				
Net Cash Generated after Reserve	<u>-</u>	<u>-</u>	<u>-</u>		

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	(1) FY 22 Draft Actuals	(2) FY 22 Budget	(3) FY 23 Budget	(3) - (1) Act./Budg. Change	Percentage Change
Revenue					
Jewish Federation Allocation	573,013	573,013	607,000	33,987	5.93%
SBA PPP Forgiveness - Draw #2	174,753	-	-	(174,753)	-100.00%
Other Grants	21,200		10,000	(11,200)	-52.83%
Endowment	15,223	16,087	3,685	(11,538)	-
Restricted for Fundraising position	40,000	40,000	10,000	(30,000)	-
Donations - General and Programs	50,178	62,000	106,660	56,482	112.56%
Release of Restricted Campaign	65,205	65,205	-	(65,205)	-100.00%
Release for DC position			115,500	115,500	-
Release from Afghan fund	10,000		70,000	60,000	600.00%
Maryland Fundraiser - Gala21 for FY22 us	1,238,633	1,228,000	-	(1,238,633)	-100.00%
Maryland Fundraiser - Gala22 for FY23 us	-	-	1,350,000	1,350,000	-
Advocacy Day	-	2,860	3,000	3,000	-
Other Income	3,400	-	-	(3,400)	-100.00%
Interest	1,498	1,850	10,800	9,302	620.88%
	2,193,103	1,989,015	2,286,645	93,542	4.27%
Expenses					
Salaries and Benefits	1,440,025	1,438,852	1,588,113	148,087	10.28%
General & Administrative	204,232	274,259	228,820	24,588	12.04%
Endowment	1,840	-	1,850	10	0.54%
Board	2,517	10,640	6,800	4,283	170.17%
Fundraising	44,723	4,550	53,100	8,377	18.73%
Gala Sept 2020	31,181	35,050	87,910	56,729	181.94%
Maryland Commission	7,393	9,780	9,110	1,717	23.23%
Maryland Lobbying	58,080	67,500	88,314	30,234	52.06%
District of Columbia Commission	3,303	3,100	7,000	3,697	111.92%
District of Columbia Lobbying	-	550	1,000	1,000	-
Virginia Commission	1,884	6,915	7,875	5,991	317.92%
Virginia Lobbying	53,039	51,500	61,200	8,162	15.39%
Education	8,042	13,425	16,400	8,358	103.93%
Domestic Affairs Comm./Fed Lobbying	-	500	-	-	-
Israel and International Affairs Commissio	10,525	14,305	34,700	24,175	229.70%
Holocaust Commission	4,805	14,500	28,200	23,395	486.92%
Israel Study Mission	-	-	-	-	-
Intergroup/Faith	6,963	12,810	65,575	58,612	841.72%
Community Outreach and Education	94,292	141,700	96,860	2,568	2.72%
Bad Debt Expense-increase allowance	6,500			(6,500)	
Bad Debt Expense-prior years write off	7,360			(7,360)	-100.00%
	1,986,702	2,099,936	2,382,826	396,124	19.94%
Net Income Projection	206,401	(110,921)	(96,181)	(302,582)	
	-	-	-		

Jewish Community Relations Council

Budget Summary by Natural Expense

July 1, 2022 to June 30, 2023

	(1) FY 22 Draft Actual	(2) FY 22 Budget	(3) FY 23 Budget	(3)-(2) Budget Change	Percentage Change
Revenue					
Jewish Federation Allocation	573,013	573,013	607,000	33,987	5.93%
SBA PPP Forgiveness - Draw #2	174,753	-	-	(174,753)	-100.00%
Other Grants	21,200	-	10,000	(11,200)	-52.83%
Endowment	15,223	16,087	3,685	(11,538)	-75.79%
Restricted for Fundraising position	40,000	40,000	10,000	(30,000)	-75.00%
Donations - General and Programs	50,178	62,000	106,660	56,482	112.56%
Release of Restricted Campaign	65,205	65,205	-	(65,205)	-100.00%
Release of Restricted for DC position			115,500	115,500	-
Release of Afghan fund	10,000		70,000	60,000	600.00%
Maryland Fundraiser - Gala21 for FY22 use	1,238,633	1,228,000	-	(1,238,633)	-100.00%
Maryland Fundraiser - Gala22 for FY23 use	-	-	1,350,000	1,350,000	-
Advocacy Day	-	2,860	3,000	3,000	-
Other Income	3,400	-	-	(3,400)	-100.00%
Interest	1,498	1,850	10,800	9,302	620.88%
	<u>2,193,103</u>	<u>1,989,015</u>	<u>2,286,645</u>	<u>93,542</u>	<u>4.27%</u>
Expenses					
Salaries and Benefits	1,440,025	1,438,852	1,588,113	148,087	10.28%
Other Expenses:				-	
Business Insurance	6,678	6,350	6,945	267	4.00%
Business Meetings	1,493	8,100	6,230	4,737	317.38%
Catering	2,381	24,400	113,720	111,339	4675.62%
Communications	35,461	36,050	37,180	1,719	4.85%
Contract Services	288,567	360,955	348,381	59,814	20.73%
Dues, Subscriptions, Fees	39,957	44,088	53,638	13,680	34.24%
Equipment Rental and Maintenance	-	2,500	2,000	2,000	
Office Supplies and Expenses	9,313	14,525	19,200	9,887	106.17%
Postage and Delivery	266	900	1,000	734	276.53%
Printing	-	2,800	2,300	2,300	
Professional Fees	25,768	26,325	26,950	1,182	4.59%
Promotion, Awards, Gifts	26,309	23,800	72,100	45,791	174.05%
Rent	71,047	74,175	77,051	6,004	8.45%
Travel	3,932	11,300	13,959	10,027	254.97%
Depreciation	21,645	24,816	14,060	(7,585)	-35.04%
Bad Debt Expense-increase allowance	6,500			(6,500)	
Bad Debt Expense/allowance	7,360	-	-	(7,360)	
Total Other Expenses	<u>546,677</u>	<u>661,084</u>	<u>794,714</u>	<u>248,037</u>	<u>45.37%</u>
Total Expenses	<u>1,986,702</u>	<u>2,099,936</u>	<u>2,382,826</u>	<u>396,124</u>	<u>19.94%</u>
Net Income Projection	<u>206,401</u>	<u>(110,921)</u>	<u>(96,181)</u>	<u>(302,582)</u>	

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